

- Stay-where-you-are learning
- Live and interactive
- For individuals, small groups & dispersed teams



# Webinar Accreditation

## for the Margerison-McCann Team Management Profile

Make geography history! Stay where you are and enjoy the benefits of live webinar accreditation. Four 90 minute modules are delivered online by our own expert programme leaders. Fast paced and interactive, TMSDI webinars save time and money, and still offer real time discussion and knowledge sharing. Join our regular open programmes or ask about tailored options for multi-site groups.



# The Team Management Profile in brief



Margerison-McCann  
Team Management Wheel

An extensively researched and proven work-based diagnostic tool that shows how personal development is the critical first step to high performance teamworking. The Profile looks at where your motivation lies, how you can best contribute to team success and how you are likely to lead, manage and link with others who may have different perspectives on the world of work. It can be used with team members, managers and leaders, but is at its most powerful when used to build and sustain high-energy teams.

**The Team Management Profile is only available through learning and development professionals who have successfully completed one of our accreditation programmes.**

Designed to give you the knowledge, practical experience and long-term support to use the Profile confidently and effectively with others, our programmes explore the fundamental issues around how to release individual energy at work and create high-performing work groups and teams of all kinds.

## How does it work?

The Team Management Profile is a colour 4,500 word Profile, presented in a professionally bound folder, with a Personal Discovery Workbook containing extra guidance and activities. Individual Profile results may be grouped together in multiple ways by our software program to produce team role displays. They include numerous composite views of team dynamics, giving you extensive information for discussion and development planning. The Profile's simple, clear presentation is the result of over two decades of extensive research. A full and objective British Psychological Society review of the Team Management Profile can be viewed on their website. Extensive documentation about our ongoing research is provided with your webinar accreditation.



## It's all about you

People often don't know where their real potential lies. The Team Management Profile uses a validated scientific approach to understanding and maximising your strengths as an individual, as a team member and as a leader.

## And it's all about teams

No-one ever forgets the buzz and excitement of working in a high performing team. The Team Management Profile helps you find your natural place in the team, shows you how to take the guesswork out of teamwork, and gives you the chance to help create the kind of team everyone wants to be a part of.

*"Focused, paced to my needs and fits better with a busy schedule."*



# Webinar Accreditation at a glance

Our own master-accredited programme leaders will guide you through the core concepts behind the Profile and show how you can identify and match people's personal energies with the work they do and their role within a team to increase motivation and performance.

Learn how to organise teams to understand their work preferences, value difference, create balance, improve critical thinking, set appropriate goals, and make better quality decisions.

Webinar accreditation gives you a wealth of ideas, real life case studies and practical applications to use within organisations.

## What's included?

Team Management Profile accreditation programmes provide access to our world-leading Profiling system. They also offer a real learning opportunity for your own continuing professional development and you can take your accreditation with you as part of your personal toolkit. Our comprehensive accreditation package includes:

- Your own Team Management Profile
- A Personal Discovery Workbook with development activities
- An extensive Accreditation Guide
- Presentation tools for explaining the Profile to others
- Facilitation support materials, including exercises and session plans and team role mapping software
- Your personal Certificate of Accreditation
- Post-programme personal support from the TMSDI team
- Membership of the global TMSDI Network
- Access to our dedicated support site



*"I really liked how the session was facilitated. Very interactive and searching for our contribution and opinions. Addressing participants and asking questions during the accreditation webinar kept us 'alert'."*



*Making Geography History!*

# Webinar Modules

Four 90-minute modules, together, deliver all the core knowledge you need to understand the Margerison-McCann Team Management Systems approach and how to use it with individuals and teams.

We recommend running the modules on two consecutive days but for our tailored programmes we can organise the sessions to suit your timetable.

## Module 1: High Performance and Preference at Work

**Covers the research, concepts and models that underpin the Team Management Systems approach**

- Introduction to the Types of Work Model, a conceptual framework for effective working
- Explore four fundamental measures of preferred behaviour at work
- Understand how the relationship between these Work Preference Measures and the Types of Work Model create the Team Management Wheel

## Module 2: A Deeper Understanding of the Team Management Wheel

**Explores the layers of detail behind the Team Management Profile**

- Work with a sophisticated 16-fold model to facilitate a deeper understanding of diversity
- Explore major and related roles, work preferences and more complex 'split wheels' and the spread of preference combinations
- Learn how an individual's scores on the four Work Preference Measures can predict what type of work they are likely to prefer and how likely this could be to change

## Module 3: One-to-One Applications

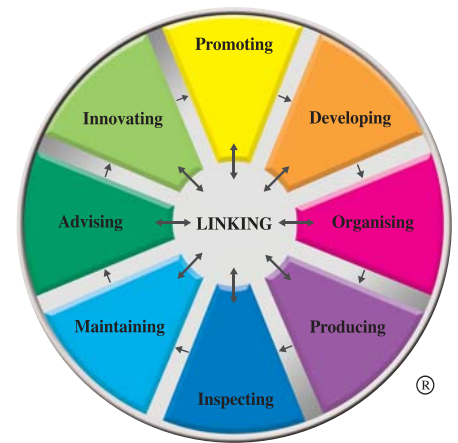
**Puts the theory and concepts into practice**

- Using the Team Management Profile for career development
- Understand how the Team Management Profile can be used in one-to-one coaching
- Set the scene for Profile feedback
- Place the vital concept of Linking within the framework of work preferences
- Discover strategies for adapting your communication style to suit people with different work preferences

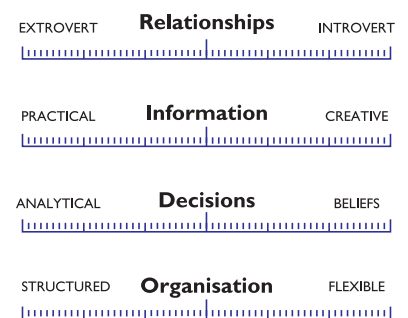
## Module 4: Team Development Applications

**Using the Team Management Profile with others**

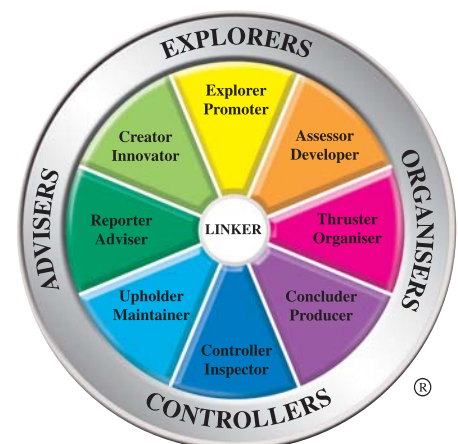
- Explore methods for creating a balanced team
- Learn how to use the Team Management Profile with teams exploring a range of exercises and techniques
- Recognise how to manage teams with gaps and imbalances
- Discuss design ideas for team development programmes
- Discover the resources available to support you as an accredited facilitator



Margerison-McCann  
Types of Work Model



Work Preference Measures



Margerison-McCann  
Team Management Wheel

# Benefits of Live Webinar Accreditation

Time and cost-effective, our webinar accreditation avoids travelling, so you can fit modules around your schedule, and get straight back to work afterwards. Once you have successfully completed the four learning modules and 2 short online assessments, you will be ready to start using the Profiles within your own programmes.

## Flexible learning

Learn through a variety of styles. There is plenty of opportunity for active participation and interaction.

## Plenty of support

With a friendly, informal approach, our programme leaders will guide you through the modules, sharing their wealth of knowledge and expertise.

## Tailor-made

Our webinar accreditation is an efficient and cost-effective way to accredit colleagues who are geographically dispersed. We can link our programme to your organisation's learning framework and action plans to provide tailored development for your whole team. Just call us to discuss your requirements on +44 (0)1904 464515.

## Accessing our Profiles


Once accredited, you can access Profiles in International & US English, Danish, Dutch, French, German, Greek, Italian, Norwegian, Russian, European & Latin American Spanish and Swedish through our dedicated 'we do it all' **bureau service**. Questionnaires are completed on our secure website and we take care of all the administration, make up the Profiles and send them to you ready for use.

For volume use, you can make significant savings – and have greater flexibility – by producing Profiles yourself with our customised multi-language **software** with the full guidance of our support team. Prices vary according to your choice of route and scale of use.

# Joining the TMSDI Network

Following successful accreditation, you join our worldwide network of learning & development professionals operating in many languages, cultures and organisations worldwide. Network benefits include:

- invitations to our exclusive networking events
- contact with people who work in similar environments
- access to training resources through our exclusive TMSDI Network Member website
- post-accreditation support from the TMSDI learning & development team
- sharing best practice through our newsletters



*“The webinar was easy to work with, communications were clear and the model suited my diary perfectly. It saved me a lot of costs in terms of time and travel. Welcome to the 21st century!”*

# What can I expect from the webinar?

**Before:** Once you have booked your place, just complete your online registration to take part. Follow the email link on the day to get started.

**During:** We begin with introductions and a quick tour of the webinar software, so you know what to expect and how to participate in this live event.

Modules 1 and 2 take place on day one. Modules 3 and 4 take place on day two. Each module lasts 90 minutes.

Participation really is the key to getting the best out of our webinars and there are opportunities for questions, discussion and knowledge sharing, along with real time chat with your programme leader. Short online assessments which are completed after the webinar make sure you are confident with the material. Once you have successfully completed these assessments you will receive your Certificate of Accreditation.

**After:** If you want to refresh your learning, you can view a recording of your webinar, as well as download resources from our dedicated TMSDI Network Member website to help you get the most out of the Team Management Systems approach.

Contact your programme leader at any time after your accreditation for advice or guidance on any aspect of using the Team Management Profile.

## Contact us

To book or discuss your webinar accreditation please contact our learning & development team direct on **+44 (0)1904 464515** or email **development@tmsdi.com**. Read more at [www.tmsdi.com/accreditation](http://www.tmsdi.com/accreditation)



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